


**BALTIMORE COUNTY, MARYLAND
INTER-OFFICE CORRESPONDENCE**

TO: Administrative Officer

DATE: 10/11/23

FROM: Kevin D. Reed, Director 
Office of Budget & Finance

**COUNCIL MEETING
DATE:** 11/6/23

SUBJECT: Public Recordation of Announcement
of Non-Competitive Awards Charter Sec. 902(f)

Whenever a contract over \$25,000 is awarded by a process other than a formal competitive bid, a copy of the contract must be given to the County Council, and at the next legislative session-day following the award of the contract, the Secretary to the County Council shall formally announce to the Council the nature of the contract and the parties to the contract. The announcement shall be recorded in the minutes of the County Council, and shall be available for inspection by the public. In compliance with this procedure, information is attached concerning the following awards, which are to be forwarded to the County Council:

Award Document

PO 10010647 Delmarva Pump Center, Inc.

This Purchase Order provides for parts/repair of Reserve Tiller Truck TR-94, a 2012 Spartan Gladiator, assigned to the Fire Department. As detailed in the Sole Source justification memo signed by D'Andrea Walker, Delmarva Pump Center, Inc. (DPC Emergency Equipment) is the sole dealer for Spartan chassis parts in the State of Maryland. Truck TR-94 requires extensive repairs to maintain its reserve status in the fleet. If these repairs are not completed timely, the Fire Department's daily operations will be negatively impacted, and potentially affect the safety of County residents, as the Department will have fewer trucks available for response.

Award Total: \$35,571.76
Award Date: 9/25/23

SCON 10001918 Rexel USA, Inc.

This Supplier Contract through Rexel USA, Inc. is to provide the Bureau of Solid Waste the ability to purchase Allen-Bradley components and parts such as Variable Frequency Drives (VFD's), Solid State Reduce Voltage Starters (SSRVs), Panel View Human-Machine Interface (HMI), Programmable Logic Controllers (PLCs), and a number of other parts. As detailed in the 902f Justification memo signed by D'Andrea Walker, these parts are integral to the functions of the pumping stations. VFDs control the speed of the pumps, SSRVs start and stop the pumps, HMIs allow operators to access and adjust the station control systems, and PLCs are the main automated control device of the pumping station and alarm systems. If an Allen-Bradley part, such as a VFD, were to fail, the pump it controls would be inoperable. This would create more dependency on remaining pumps, lowering pumping capacity and efficiency overall. In the event of inclement weather causing heavy water flow, reduced pumping capacity could result in a sewage overflow. Overflows are a safety and health hazard to the public as well as County employees. Overflows also incur fines from the EPA and State of Maryland, per the Consent Decree.

5 yr. Estimated Award Total: \$2,000,000.00
Award Date: 9/28/23

SCON 10001836 Verizon Maryland, LLC

This Supplier Contract is for the purchase of ANI-ALI database records for Fiscal Year 2024 for the 911 Center.

According to the Sole Source memo dated 7/7/23, signed by Mike Fried, these are tariff regulated database record services under the Miscellaneous Service Arrangements Tariff, Universal Emergency Number 911 Service and provided by Verizon Maryland, Inc.

These 911 database records can only be provided by Verizon Maryland

The expenditure of \$610,000.00 is inclusive of all charges, fees, taxes and tariff surcharges as allowed by law, regulations or tariffs.

The County will be reimbursed for these expenditures by the ENSB (Emergency Number Systems Board)

Not To Exceed: \$610,000.00
Award Date: 9/28/23

SCON 10001903 Van Dyk Baler Corp

The Department of Public Works and Transportation requests approval of SCON-10001903 with Van Dyk Baler Corp.

As stated in the Sole Source memo dated 8/23/23 signed by D'Andrea Walker, VanDyk Vision AR headset utilized Augmented Reality technology to enable County employees to have direct contact with VanDyk technicians, when a problem with the equipment occurs. The AR technology enables the VanDyk technician to see and hear the problem as the Baltimore County maintenance team performs the repair. The VanDyk Vision is a proprietary piece of equipment designed to interact seamlessly with the existing VanDyk single stream system. When there is a mechanical issue, Baltimore County employees will have a VanDyk trained technician virtually provide instructions and guidance for equipment services such as troubleshooting, repairs, and installations. The ability to virtually connect with the technician is more efficient, will reduce downtime, and maximize productivity.

5 yr. Estimated Award Total: \$50,000.00
Award Date: 9/29/23

SCON 10001882 Sherwood Logan & Assoc., Inc.

The Department of Public Works and Transportation requests approval of SCON-10001882.

As stated in the Sole Source memo dated 8/4/23 signed by D'Andrea Walker, this Supplier Contract provides DPWT the ability to purchase Xylem Flygt pumps and parts, as well as legacy brands from Sherwood-Logan & Associates, Inc. This supplier is the sole provider in the State of Maryland for this equipment. Xylem Flygt pumps are used in a large number of our Sewage Pumping Stations. No other pump will fit in the existing infrastructure of those stations without re-engineering. No other parts will work in the Flygt or Xylem pump besides ones designed to do so. If a replacement pump of the same model were not available, the pumping station would need extensive redesign for piping, controls, and electrical services. This would also require re-engineering of the pump system. While awaiting design and construction

work, the pumping station would run at reduced capacity, increasing the potential for overflows during high flow times like storms or flooding. This is a health and safety hazard for the public as well as County employees, and incurs a fine from the State of Maryland per the Consent Decree.

5 yr. Estimated Award Total: \$250,000.00
Award Date: 10/2/23

SCON 10001881 Indian River Equipment, Co.

The Department of Public Works and Transportation requests approval of SCON-10001881.

As stated in the Sole Source memo dated 7/3/23 signed by D'Andrea Walker, this Supplier Contract provides DPWT the ability to purchase Subsite/RST inspection equipment, parts and services from Indian River Equipment, Co. This supplier is the sole provider in the State of Maryland for this equipment. DPWT utilizes RST video pipeline inspection system for accessing our harder to reach areas (right of ways) in a portable system. Additionally, Utilities Construction, has one operating system until their new system comes in. Baltimore County has two complete RST systems in use. These systems consist of a controller, camera, and camera carriers. The cameras are used to inspect pipes and look for blockages and internal repairs. This allows the crew to see needed repairs on pipes without needing to manually dig up the site. If a damage or blocked line were unable to be fixed efficiently, this would cause backups and potential overflows, which are a health and safety hazard to the public as well as County workers and incurs a fine from the State of Maryland per the Consent Decree.

5 yr. Estimated Award Total: \$250,000.00
Award Date: 10/2/23

cc: J. Benjamin Jr.,
T. Bostwick
L. Smelkinson